

Inc.


CALLEXPERTS

For the 7th Time, Charleston SC based Call Experts Appears on the Inc. 5000, Ranking No. 3939 With Three-Year Revenue Growth of 90 Percent

Inc. Magazine Unveils Its 37th Annual List of America's Fastest-Growing Private Companies—the Inc. 5000

NEW YORK, August 15, 2018 – *Inc.* magazine today revealed that Call Experts is No. 3939 on its 37th annual Inc. 5000, the most prestigious ranking of the nation's fastest-growing private companies. The list represents a unique look at the most successful companies within the American economy's most dynamic segment—its independent small businesses. Microsoft, Dell, Domino's Pizza, Pandora, Timberland, LinkedIn, Yelp, Zillow, and many other well-known names gained their first national exposure as honorees on the Inc. 5000.

“Constant improvement and growth are a priority for our company – both for the operation as a whole and for the members of our team. We are honored to make this prestigious list for the 7th time and to be ranked in the top 20 for our city. Congratulations to all of the other honorees – we know the highs and lows that come with growing a business and are proud to share this high with you.” – Abby Leibowitz, CEO

Not only have the companies on the 2018 Inc. 5000 (which are listed online at Inc.com, with the top 500 companies featured in the September issue of *Inc.*, available on newsstands August 15) been very competitive within their markets, but the list as a whole shows staggering growth compared with prior lists. The 2018 Inc. 5000 achieved an astounding three-year average growth of 538.2

percent, and a median rate of 171.8 percent. The Inc. 5000's aggregate revenue was \$206.1 billion in 2017, accounting for 664,095 jobs over the past three years.

Complete results of the Inc. 5000, including company profiles and an interactive database that can be sorted by industry, region, and other criteria, can be found at www.inc.com/inc5000.

"If your company is on the Inc. 5000, it's unparalleled recognition of your years of hard work and sacrifice," says Inc. editor in chief James Ledbetter. "The lines of business may come and go, or come and stay. What doesn't change is the way entrepreneurs create and accelerate the forces that shape our lives."

The annual Inc. 5000 event honoring the companies on the list will be held October 17 to 19, 2018, at the JW Marriott San Antonio Hill Country Resort, in San Antonio, Texas. As always, speakers include some of the greatest innovators and business leaders of our generation.

More about Call Experts

Founded in 1982, Call Experts (CE) is a family owned and operated call center focused on providing extensive telecommunication support, business process outsourcing, and office-based services to professionals in numerous industry categories. From just one small office in Charleston, S.C., the company has grown to three offices along the east coast (New Jersey and North Carolina) with over 200 employees. With the resources and abilities to work with a range of clients on a local, regional, national level, and international level, CE takes an individualized approach with each client. All clients, ranging from small business to Fortune 500, are assigned a dedicated account manager to assist with scripting, on-boarding, billing, and more. From day one, the account manager works to understand and interpret the client's specific needs and be the point of contact for any questions or concerns that might arise. All agents, "Experts," at CE go through a three-week training program followed by continued learning and quality assurance training.

Call Experts is committed to find the best solutions for your business. The team is value-oriented, organized, and committed to excellence. The company exudes a family atmosphere that extends beyond employees to clients. The daily mission is to create an internal sense of community that benefits every one of the team members and each of the clients too.

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More about Inc. and the Inc. 5000

Methodology

The 2018 Inc. 5000 is ranked according to percentage revenue growth when comparing 2014 and 2018. To qualify, companies must have been founded and generating revenue by March 31, 2014. They had to be U.S.-based, privately held, for profit, and independent—not subsidiaries or divisions of other companies—as of December 31, 2017. (Since then, a number of companies on the list have gone public or been acquired.) The minimum revenue required for 2014 is \$100,000; the minimum for 2017 is \$2 million. As always, Inc. reserves the right to decline applicants for subjective reasons. Companies on the Inc. 500 are featured in *Inc.*'s September issue. They represent the top tier of the Inc. 5000, which can be found at <http://www.inc.com/inc5000>.

About Inc. Media

Founded in 1979 and acquired in 2005 by Mansueto Ventures, Inc. is the only major brand dedicated exclusively to owners and managers of growing private companies, with the aim to deliver real solutions for today's innovative company builders. *Inc.* took home the National Magazine Award for General Excellence in both 2014 and 2012. The total monthly audience reach for the brand has been growing significantly, from 2,000,000 in 2010 to more than 18,000,000 today. For more information, visit www.inc.com.

The Inc. 5000 is a list of the fastest-growing private companies in the nation. Started in 1982, this prestigious list has become the hallmark of entrepreneurial success. The Inc. 5000 Conference & Awards Ceremony is an annual event that celebrates the remarkable achievements of these companies. The event also offers informative workshops, celebrated keynote speakers, and evening functions.

For more information on Inc. and the Inc. 5000 Conference, visit <http://conference.inc.com/>.

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